Popular Reports

A1-1 A Program of Research on the Fundamental Problems of Organizing Human Behavior, Human Relations preliminary outline, March 1, 1947

A1-3 Human Relations Study Techniques, March 1949

A1-11 Effective Morale, a reprint from Fortune, August 1950


A1-15 The Survey Research Center at University of Michigan. Management Information write-up on the Human Relations Program, 1951

A1-16 The Best Workers Gripe the Most, a reprint from Business Week, February 10, 1951

A1-18 Motivating Workers for Productivity, Daniel Katz, Robert Kahn, a reprint from Modern Industry, April 15, 1952


A2-12 Productivity, Supervision and Morale in an Office Situation, Part I, Daniel Katz, Nathan Maccoby, Nancy Morse. This report gives findings from a study of clerical workers in the home office of a large insurance company, January 1951. ($1.50)

A3-22 How Democratic Can Industry Be? Reprinted from the September 15, 1950 issue of Modern Industry

A5-11 Productivity, Supervision and Morale Among Railroad Workers, Daniel Katz, Nathan Maccoby, Gerald Gurin, Lucretia Floor. This study of the motivation of workers on a railroad reveals the relationship between supervision, employee morale, and group productivity. Its findings are compared with those of the Prudential report (A2-12). ($1.50)

F-6 The Sample Interview Survey as a Research Tool to Study Motivation, Rensis Likert, 1948

F-14 Motivational Dimensions of Administration, Rensis Likert, a paper prepared for the Institute on Manpower Utilization and Government Personnel, Stanford University, August 1951 (out of print) (75 cents)

FF1-1 Long Range Program for Study of Group Motivation, Group Morale and Group Performance, Rensis Likert, Daniel Katz. This paper was presented at a Symposium on Human Relations and Organization at the Meetings of the American Psychological Association in Boston, September 7, 1948
FF1-3 The Need for Research on Communicating Research Results, Rensis Likert, Floyd Mann, presented at the Meetings of the American Psychological Association at Denver, September 1949

FF2-1 Research on Human Relations in Administration, Daniel Katz, Nathan Maccoby, Everett Reimer, Alvin Zander. These four papers comprise a panel discussion presented at a conference of the American Society for Public Administration held on March 11, 1949 in Washington, D. C. (20 cents)

FF2-2 American Psychological Association papers presented by staff members of the Institute for Social Research, September 1949, Angus Campbell, Daniel Katz, Eugene Jacobson, Benjamin Willerman, Nathan Maccoby, Floyd Mann, Rensis Likert, John French, Alvin Zander, Ronald Lippitt


J2-1 An Analysis of the 1948 Polling Predictions, Daniel Katz, Journal of Applied Psychology, February 1, 1949 (20 cents)

J2-2 Morale and Motivation in Industry, Daniel Katz, presented at the Conference on Trends in Industrial Psychology at the University of Pittsburgh, February 19, 1949 (20 cents)


J2-4 The Attitude-Survey Approach to Labor-Management Relations, Daniel Katz, presented at the Meetings of the American Psychological Association at Denver, September 1949 as part of a joint program with the Industrial Relations Research Association

J2-5 Employee Groups: What Motivates Them and How They Perform, Daniel Katz, reprinted from September 1949 Advanced Management; published by the Society for the Advancement of Management

J2-6 Do Interviewers Bias Poll Results? Daniel Katz, reprint from Public Opinion Quarterly, Vol. VI, No. 2, 1942

J2-7 Good and Bad Practices in Attitude Surveys in Industrial Relations, Daniel Katz, reprinted from proceedings of the Second Annual Meetings, Industrial Relations Research Association, Champaign, Illinois

J5-1 An Analysis of Foremen-Steward Power Relationships, Eugene Jacobson, presented at the Meetings of the American Psychological Association at Denver, September 1949

Morale and Motivation in a Changing Economy, Eugene Jacobson, prepared for Industrial Relations Centre, Fourth Annual Conference, McGill University, Montreal, Canada, April 1952

The Relationship Between Areas of Work Satisfaction and Other Factors, Nancy Morse. This paper was presented at a Symposium on Human Relations and Organization at the Meetings of the American Psychological Association, held in Boston, September 7, 1948.

Improving Human Effectiveness in Organizations, Nancy Morse, talk given at the session on "Human Relations Aspects of Personnel Administration" at the Eastern Regional Conference of Civil Service Assembly, Tuesday, May 22, 1951 in Albany, New York

Comparison of Behavior and Attitudes of Supervisors of Comparable Work Groups Differing in Productivity, Nathan Maccoby. This paper was presented at a Symposium on Human Relations and Organization at the Meetings of the American Psychological Association, held in Boston.

The Relationship of Supervisory Behavior and Attitudes to Group Productivity in Two Widely Different Industrial Settings, Nathan Maccoby, presented at the Meetings of the American Psychological Association at Denver, September 1949

The 1948 Poll Fiasco, Floyd Mann, November 19, 1948 (out of print)

Human Relations Training Through a Company-Wide Study, Floyd Mann, presented at the Sixth Annual Convention of American Society of Training Directors, Chicago, March 17, 1950 (20 cents)

Human Relations Skills in Social Research, Floyd Mann, reprinted from Human Relations, Vol. IV, No. 4, 1951. This paper was read before the annual Meeting of the American Sociological Society, Chicago, September 1951.

Overlapping Group Identification in an Industrial Setting, Benjamin Willerman. This paper was presented at the Meetings of the American Psychological Association at Denver, September 1949.

The Importance of Human Relations Research for Industrial Productivity, Robert Kahn. This speech was delivered before the American Management Association Production Conference, November 1951. Also delivered at the Bureau of Industrial Relations, School of Business Administration, 1952

An Analysis of Role Change in a Factory Situation, Seymour Lieberman. This paper was presented at the Meetings of the American Psychological Association, Chicago, September 1951.

Methodology for Studying the Dimensions of Morale, Kermit Schoolder, a research report presented as part of the Survey Research Center Symposium in Industrial Psychology at the Meetings of the American Psychological Association, Chicago, 1951.